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IMAGENATION

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Biotechnology in Nova Scotia

Nova Scotia is home to more than 50 life sciences companies with close to 500 products competing globally. In addition to those already in the marketplace, industry has a rich pipeline with more than 300 products at various stages of development.

Boasting corporate and research expertise in the fields of disease diagnosis, treatment and prevention, marine biotech, bioproducts, functional food and nutraceuticals, and medical technology, the province is becoming recognized as a centre for excellence. In fact, some of the most dynamic and innovative life sciences companies in the world can be found in Nova Scotia.

Nova Scotia's life sciences community is also significantly invested in research. While much of this work is conducted in the companies' own laboratories, life sciences firms also depend on collaborations with local university and government labs and partnerships with businesses and institutions around the world.

Nova Scotia has a well-trained work force, industry support services ranging from incubation to technological assistance to funding programs, good transportation infrastructure with easy access to the major markets in the United States and Europe, engaged government officials, an active industry association, a medical school and teaching hospitals and excellent research happening in a number of disciplines important to the life sciences from biotechnology to engineering to marketing.

In other words, Nova Scotia has all the advantages necessary for growth and success.

Industry

Employment	1100 employees
Average annual salary	\$53,000
Total industry payroll	\$58,300,000
Annual sales	\$181,175,000
Products in the marketplace	480
Products in the pipeline	306
Value of research projects in progress	\$52,655,000
Patents	222

Related Research Institution Activity

Employment	2365 employees
Average annual salary	\$57,500
Total research payroll	\$135,987,500
Active projects	310
Industry/Institution partnerships	128
Value of research projects in progress	\$110,000,000
Patents	85



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